



REAL ESTATE

1651 West Lake Lansing Road • East Lansing, MI 48823-6337 • Toll Free: 866.861.3200 • Tel: 517.324.3200 • Fax: 517.324.3201 • www.LawtonGroup.com 

SELLER'S ESTIMATED NET PROCEEDS

ADDRESS: _____

SALE PRICE \$ _____

SELLING EXPENSES

Brokerage Fee \$ _____

Home Warranty \$ _____

Title Company Closing Fee (*Cash, L/C & VA*) \$ _____

Other: _____ \$ _____

CONVEYANCE REQUIREMENTS

State Transfer Tax (*\$7.50 per \$1,000*) \$ _____

County Transfer Tax (*\$1.10 per \$1,000*) \$ _____

Recording / Discharge Fees \$ _____

Owner's Title Insurance Policy \$ _____

Water & Septic Inspection Fee \$ _____

Other: _____ \$ _____

PRORATIONS

Seller Occupancy (*Rent Back*) \$ _____

Association Fees \$ _____

Property Taxes (*approximate*) \$ _____

Other: _____ \$ _____

OBLIGATIONS

Balance of Mortgage(s) / Land Contract / etc. \$ _____

Existing Lien Interest to Closing Date \$ _____

FHA-VA Interest Extension \$ _____

Special Property Assessments \$ _____

*Repairs \$ _____

Closing Costs paid on behalf of buyer \$ _____

Seller Concessions \$ _____

Other: _____ \$ _____

TOTAL ESTIMATE COSTS FOR CLOSING \$ _____

ESTIMATE CASH TO SELLER AT CLOSING \$ _____

*The above amounts are only a preliminary estimate based on facts and figures presently available. *Repair expenses cannot be accurately determined until an inspection has been made and bids are obtained from a licensed contractor for the work to be performed.*